



Kingston Police

Public Agenda Recommendation Report

To: Acting Chief Fraser & Kingston Police Services Board
From: Tim Bramham, Director of Information Technology
Subject: Connex Quote KPF-HC3-01-01-2023-v9
Date: January 18, 2023

Recommendation:

That the Kingston Police Services Board (Board) approves the award of contract with Connex for the provision of Scale Computing HC3 platforms in the amount of \$699,018.10 including hardware warranty, software, and support, for a period of five years; and

That the Board authorizes the Acting Chief, and/or his delegate, to execute the contract with Connex in a form satisfactory to the Board.

Summary:

The current Kingston Police servers are at the end-of-life stage and no longer hold capacity for future growth. A refresh is needed to ensure that hardware is maintained under warranty. Quotes were requested from the top three leading vendors in the Hyperconverged Server market: Scale Computing, Nutanix, and Dell VxRail. The quotes were from pre-tendered (OECM) sources. Four factors were considered when assessing each quote – support, ease of use, system specifications, and overall price. Scale Computing is highly rated for support, easier to use, has greater processing power and RAM, on top of being the least expensive of the three quotes. Connex is the local (Kingston based) reseller of Scale Computing products, and were selected due to being able to quickly assist if anything hands-on is required (quote attached as “Appendix A”).

Tim Bramham
Director of Information Technology

